



**Medipex Ltd**

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Connecting the NHS with  
 Industry and Academia



Medipex is a healthcare innovation hub working with the NHS, industry and academia to improve patient care. Through accelerating knowledge transfer by bringing together the necessary key partners and provision of our expert advice, we ensure your healthcare innovations realise their full potential.

Our services are tailored to your needs; from initial idea to adoption. Our expertise in healthcare innovation management coupled with our comprehensive understanding of the evolving NHS landscape makes us your trusted partner throughout the commercialisation process.

## Services for the NHS

Medipex was set up by six NHS Trusts in 2002 to provide advice to any NHS Trust on identification, protection and commercialisation of intellectual property (IP). It is an independent not for profit company limited by guarantee and works with the NHS through a membership model renewable annually or as a fee for service.

Membership of Medipex offers NHS Organisations in the Yorkshire and East Midlands regions significant benefits. Our proven model of innovation management will help you recognise, value and develop your ideas into new products and services and launch them into the market.

### Our services include:

- Innovation identification and evaluation
- Verification of clinical need
- On tap advice on IP protection
- Assistance with IP and commercialisation aspects of grant applications
- Advice on contractual arrangements for IP and collaboration agreements
- Advice on project planning and regulatory requirements
- Identification of prototyping and manufacturing providers
- Identification of commercial partners and investors for product development and commercialisation
- Evidence base and business case development
- Management of collaborations between NHS, industry and universities
- Membership of the Innovation Champion Network and associated training

NHS Trust members benefit from a dedicated project manager to ensure our service is completely aligned with your strategy and priorities.



## Services for Industry

Medipex has a unique skill-set that provides our industry partners with a competitive edge. As well as helping you develop your products and services, we can also provide help and guidance in ensuring there is a clear route to market.

The NHS landscape is continually evolving. Through our continuous interaction with healthcare providers and commissioners we have a unique understanding of how the system works and how to rapidly access the right people.

### Medipex can help you to:

- Understand the changing NHS landscape and market access conditions.
- Establish a clear understanding of the market for a product and how that product fits within a particular market segment
- Gain feedback from NHS clinicians to evaluate prototypes and ensure your product is trialled appropriately
- Perform patent searches and landscape review
- Identify NHS and academic partners interested in collaborating to develop and trial new technologies

The Medipex team have many years experience in the development of healthcare products. We offer bespoke project management support suitable for each project – ranging from specific work packages up to comprehensive management of the whole project.

## Services for Universities

Medipex's services for Universities support the technology transfer process by helping to generate a comprehensive package of information about the commercial opportunity and by supporting the pathway to take healthcare products to market.

### Medipex can help you to:

- Better understand the market for a product and how it fits within a particular market segment
- Review Intellectual Property (IP) protection strategies and the IP landscape
- Access relevant NHS staff for clinical opinion/evaluation of concepts and prototypes/focus groups
- Develop business cases relevant to NHS adoption and commercialisation
- Identify partners and investment/funding for product development and commercialisation
- Project manage product development and regulatory pathways to take an idea to market
- Facilitate discussions with our network of international investors

We have proven expertise in knowledge transfer, and an understanding of the NHS landscape and the university environment. By helping you develop your research into a viable product or service, you can demonstrate its impact in accordance with the Research Excellence Framework.