

University Medtech Services

Medipex Ltd. is a Healthcare Innovation Hub that specialises in supporting the development of innovative ideas to improve patient care. For universities, Medipex can provide support both directly to researchers seeking to evaluate and develop their ideas, secure grant funding and identify key project partners and also to Technology Transfer Office/Commercialisation teams that may be supporting multiple projects in healthcare to achieve good REF reviews and maximise grant income to the university.

We can help you to:

- Understand the market for an idea or product and how it could fit into existing healthcare pathways
- Evaluate the competitive landscape and clarify the value proposition of an idea
- Facilitate access to feedback from relevant NHS staff to validate unmet needs and review the appetite for potential solutions to those needs
- Review the intellectual property (IP) landscape to evaluate patentability and freedom to operate for an idea, and develop IP protection strategies
- Plan and Project Manage the product development and regulatory pathways to take an idea to market (including work carried out as part of a translational grant)

The services that we provide are all essential activities to maximise the chances of securing funding or investment into a project for example applications to translational grant funding schemes such as NIHR i4i and MRC DPF5 as well as business plans to secure commercial partners and/or investors.

We can also provide business support to start-ups to get their product(s) ready for market, establish early sales/contracts and facilitate business growth.


"It is always a pleasure to work with Medipex, and having their expertise, links to healthcare stakeholders, and credible external opinion is extremely valuable to our project teams. They quickly get to grips with novel and often complex medical technologies and their outputs are always thorough, even in sometimes tight timeframes to help support follow on funding applications."

Danielle Miles, Programme Lead, Grow MedTech

"The market research Medipex has carried out for us for a number of research projects were highly professional, comprehensive, scientifically prepared and they fully met our expectation. Medipex managed to interact with us to ensure our goals are carefully considered and we gained highly valuable insight into the market potential and clinical need for the devices we are developing."

Reza Saatchi, Professor of Electronics (Medical Engineering)

To find out more, contact:

T: 0113 397 0830 **E:** enquiries@medipex.co.uk
www.medipex.co.uk **www.enovations.co.uk**  [@Medipex](https://twitter.com/Medipex)

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